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| **JSC SEZ “Lipetsk”**Russia, 398908, Lipetsk Special Economic Zone AreaSEZ Business Centre tel.: + 7 (4742) 51-51-80fax: + 7 (4742) 51-53-95 info@sez.lipetsk.rulearn more about us on [www.sezlipetsk.ru](http://www.sezlipetsk.ru) and [www.russez.ru](http://www.russez.ru)  |   | \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  |
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Dear …………!

Lipetsk Industrial Special Economic Zone is pleased to submit for your attention a proposal on experiencing new advantages of growth in Russia.

Representing one of the top production parks in the country, we believe Lipetsk SEZ may offer \_\_\_\_\_\_\_\_\_\_\_\_\_unique expansion opportunities. Here is a quick overview of the proposal content:

**Investor Perspective**

Manufacturing companies seeking to get closer to their customers on the promising markets get the chance to set up a new production site within months due to the transparent and well-paved patterns the SEZ offers, including:

* state-run, ready-to-use infrastructure with all utilities in place,
* Free Customs Zone / tax holidays,
* lowest land costs ever(!),
* non-existent red tape / simplified paperwork.

**Industry Perspective**

\_\_\_\_\_\_\_\_\_\_\_are/is top economy sector(s0 in Lipetsk - a region in the centre of European part of Russia. Investments into \_\_\_\_\_\_\_\_\_\_\_\_\_\_ have been growing drastically over the last decade. Owing to this, the market demands for the \_\_\_\_\_\_\_\_\_\_\_\_\_\_far outrun the supply available.

**Proposal on the Next Steps:**

We are at your disposal if you choose to explore the SEZ potential further with regard to your company expansion. Your team may pick up any form of investigation:

* on-line tele- and video conferencing at any time convenient.
* remote mode of tailored feasibility studies preparation together with our IR-department specialists .
* a visit from an initial \_\_\_\_\_\_\_\_\_\_\_\_\_research group on-location at any time convenient.

Contacts: invest@sez.lipetsk.ru

**Benefits of setting up a new facility in Lipetsk SEZ:**

* Exceptional Costs Cuts on establishing a new factory,
* Proven track record with over 45 companies from across the globe including world-wide industry leaders,
* Federal Government support and safeguards.

Many thanks on the opportunity to introduce the project to you. We are certain that we can grow our first contacts into a conspicuously successful partnership.

Sincerely,

Director General I. Koshelev